



SHE Technologies

A Software, Web Development & Consultant Co.
Commission Management System (COMS)

Commission Management System (COMS) depends on **Sale Management System (SAMS)** and it is pre-requisite for commission calculation. Commission works & based on the data input in SAMS.

COMS is specially developed to cater the following day to day needs of Real Estate's Builders/ Marketing Companies, in order to smooth line business processes, Controlling & Monitoring full track of different kind of commission / incentive calculation and payment.

This Module can be apply to calculate Commission / Incentive for

- Agents
- Dealers
- Marketing Companies
- Staffl

Following is the brief description of **COMS**

Agent Profile Information

- ID Generation against Each Agent / Dealer
- Agent / Dealer / Marketing Company Name
- Communication Addresses
- Contact Lists of Agent / Dealer & Marketing Co.
- Email and SMS Contacts Details



Define Commission Contract

- Definition of Each Contract as
 - Contract Number
 - Contract Name
 - Commission Agent
 - Total Commission Percentage
 - Detail Commission Percentage
 - Payment Criteria
 - Multi agents against one Contract (Optional)

Commission Criteria	
Stage	%age
Booking	2
Allocation	2
Confirmation	2
Installment 1 - 10	4
Total	10

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Commission Payment Criteria

Payment criteria definition will be as

- Criteria Number
- Processing Criteria
- Criteria Name
- Fixed Commission
- Setting Commission Schedule
 - Schedule Sr #
 - Received Percentage From
 - Received Percentage To
 - Percentage of (Booking, Total Price , Net Price etc)
 - Installment Number from
 - Installment Number To
 - Commission Percentage
 - Commission on (Booking, Total Price , Net Price etc)
 - Setting Multiple schedules

Commission Calculation

dealer	acdn_poc	post_id	quarter	scale_id	year	commission	effective	interest_rate
Belinda	level	22	2	2	2012	609,934	0.151	0.2
Belinda	class	33	2	3	2012	89,672	0.04	0.04
Belinda	class	44	2	2	2012	467,512	0.2	0.2
Maximus	class	33	2	3	2012	551,8452	0.04	0.04
Maximus	level	11	2	1	2012	589,81	0.171	0.2
Maxim	level	11	2	1	2012	595,232	0.169	0.2
Proda	level	11	2	1	2012	1431,946	0.186	0.2
Proda	level	22	2	2	2012	476,9	0.136	0.2
Proda	class	44	2	2	2012	597,934	0.2	0.2
Timon	level	11	2	1	2012	1406,344	0.186	0.2
Timon	class	33	2	3	2012	602,9056	0.04	0.04
Traksel	class	44	2	2	2012	1152,7	0.2	0.2
Traksel	level	22	2	2	2012	110,019	0.062	0.1

Contract On Respective File

- Attached Contract with each sold file (Plot)
- Multi contracts against one File
 - Dealer
 - Commission Agent
 - Staff

Commission Calculation & Finalization

By single click

- Calculating of Commission
 - Calculate against given Criteria
 - Calculate against file / files

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- Calculate Total commission
- Previous & Calculation commission Difference
- Finalize Calculated Commission
- Generating commission for Each Agent
 - Total Commission
 - Due Amount
 - Total Paid Amount
 - Paid Date
 - Paid Amount
 - Payment Mode
 - Payment By
 - Cash / Cheque / PO / DD
 - Outstanding

Commission Reports

- Commission Bills
- Commission Summary
- Commission Detail
- Registration wise Commission Detail
- Agent wise Commission Detail
- Over All Commission Reports.



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